

6. Operations and Supply Chain Management

Organizations cannot exist without operations and optimal supplies management. We help you achieve this through:

- Supply Chain Management(global and local)
- Inventory Management
- Procurement Management
- Logistics and Transportation Management
- Manufacturing and Service Operations Management
- Operations Management

7. Project Management and Analytics

The foundation of modern business is excellence in data and business environment analysis to support business decision processes.

- Quality Management
- Innovations & Technology Management
- Operations Research for Business
- Business Statistics
- Strategic project management

8. Information Systems

Every organisation requires a system to operate effectively. We help you achieve this through:

- Business and Information technology
- Information and Communication Technologies (ICTs).
- Information Systems, Analysis and Design,
- Security of Information Systems and Globalizations,
- Cloud Computing and ICTs for Development

9. Performance Management

Every organisation would like to know how well their objectives have been achieved and the

actions they need to take up to ensure effective performance. This is an interdisciplinary area and will include both financial and operating performance management as well as human resources management. The areas include:

- Performance contracting
- Balanced scorecard and strategy
- Performance measurement
- Variance analysis and investigations
- Business Forecasting



University of Nairobi
SCHOOL OF BUSINESS

EXECUTIVE EDUCATION AND CONSULTANCY SERVICES

The School of Business has the vision of being a center of excellence in the creation and promotion of business best practices. Its mission is to provide leadership in the pursuit of business and management knowledge and applications through relevant and enriching teaching, research, consultancy and partnership with the wider community for the betterment of the Kenyan society.

The staff of the school forms a formidable resource base that the school draws on for client service in consulting and training. The staff has experience in the areas of consulting as individuals and as team members in school consulting assignment in varied areas some of which are mentioned below.

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1. Financial Advisory and Investment Consultancy

This is involved in helping investors with their long-term investment planning by doing more in-depth work on formulating clients' investment strategies, helping them fulfil their needs and goals. Whatever your financial profile or investment goals, we offer investment strategies designed to meet the needs of most investors.

Our range of services includes:

a. Financial and Business Advisory

Whatever the size, nature and performance of your business or the current state of economy, you need to constantly subject your business and investment plans to critical analysis to determine whether you are getting the right return on your investment in view of the risks that you take on.

- Investment feasibility analysis, preparation and review of business plans.
- Equity, debt and asset finance and refinance options analysis and restructuring.
- Shareholder value and financial structure review.
- Valuation of businesses for acquisition, merger, sale or financing by local and international investors and financial institutions.
- Due diligence reviews.
- Financial ratios and performance analysis and review of Key Performance Indicators.
- Working capital management and optimisation.

b. Investment Advisory Services

We offer a wide range of specialised investment advisory services. The services include:

- Risk assessment;
- Portfolio investment advice;
- Pension planning;
- Stock Exchange market analysis;
- Advice on viable investment opportunities to both locals and foreigners;
- Institutional and foreign investors search; and
- Advice on emerging regional markets

2. Accounting Advisory Services

Every organization requires accountability and understanding of the impact of the activities undertaken by their organizations.

- Accounting for small and medium size enterprises
- Accounting and financial management systems for national and county governments
- Design and accounting reports
- Value audits
- Taxation and business strategy
- Fraud investigation and control
- Managerial economics and strategy
- Budgeting and evaluation

3. Organization Development and Human Resource Management

Each organization wishes to improve and enhance internal processes to meet strategic goals. Organization development is a deliberately planned, organization-wide effort to increase an organization's effectiveness and/or efficiency. It promotes organizational readiness to meet change, and it's intended to change basics of beliefs, attitudes and relevance of values, and structure of the current organization to better absorb disruptive technologies, shrinking or exploding market opportunities and ensuing challenges and chaos. Issues addressed include:

- Motivation and acknowledgement,
- Return on involvement and talent management.
- Employee impact on business processes and the bottom line intervention strategies.
- Leadership and management,
- Human Resource Management
- Entrepreneurship and Development

4. Strategic Management.

Planning and Control are key to achieving strategic objectives of an organization in this dynamic world. We help you in the following areas:

- Strategic Planning and execution
- Managing business growth in a turbulent environment
- Healthcare management
- Change management
- Executive leadership development
- SME management

5. International Business and Insurance

The world has become a global market and cross border transactions of goods, services, and resources between two or more nations are now common.

We help organisations to appreciate that operations differ from one country to another and this understanding helps you decide what policies to support. We also consult in insurance issues such as insurance risk, actuarial valuations, risk management in all areas etc .